

MINERAL LOGISTICS FORUM 2017

The College Hotel, Amsterdam, 10-11 April 2017

The networking and knowledge hub for the industrial minerals logistics market

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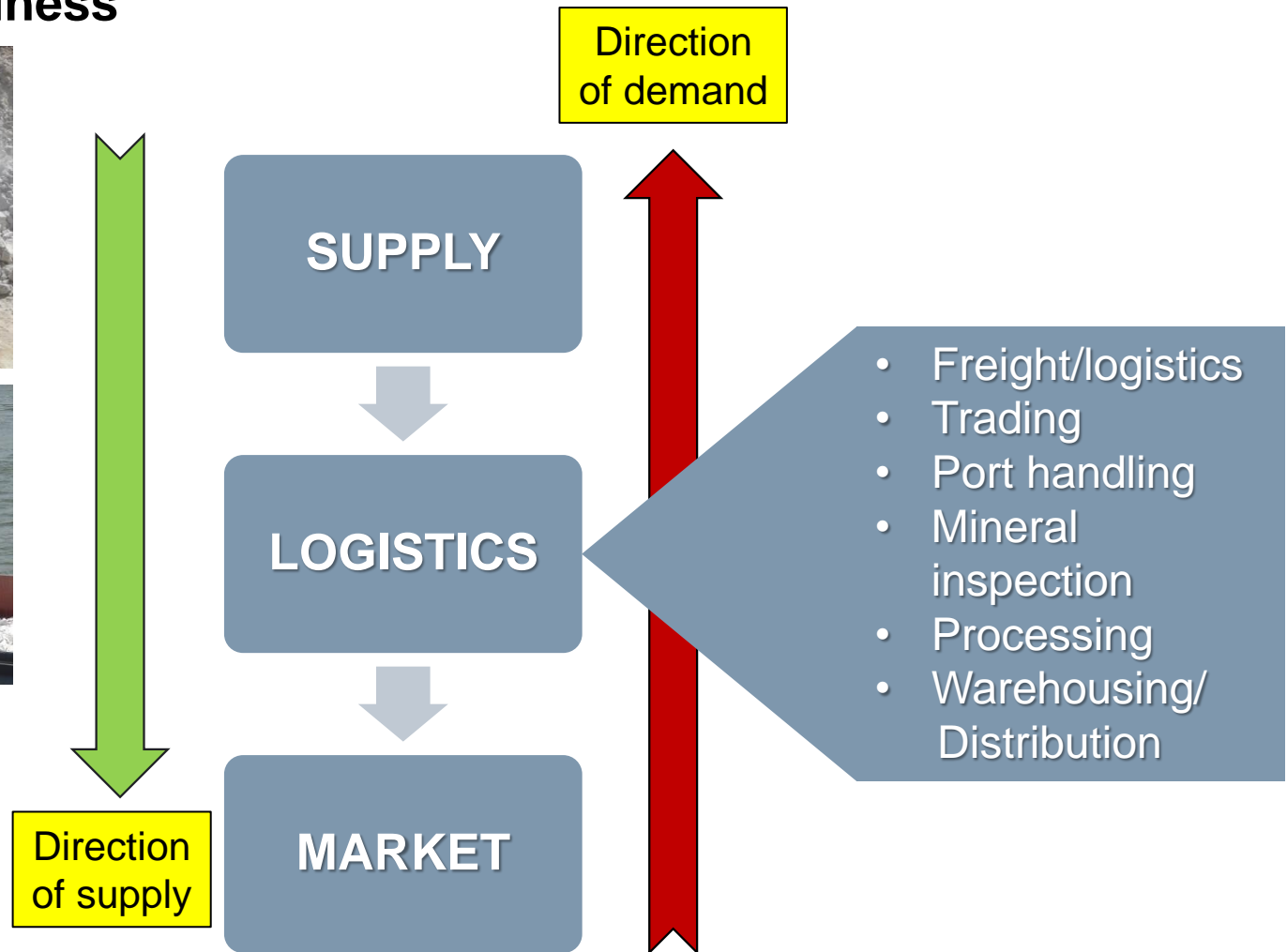


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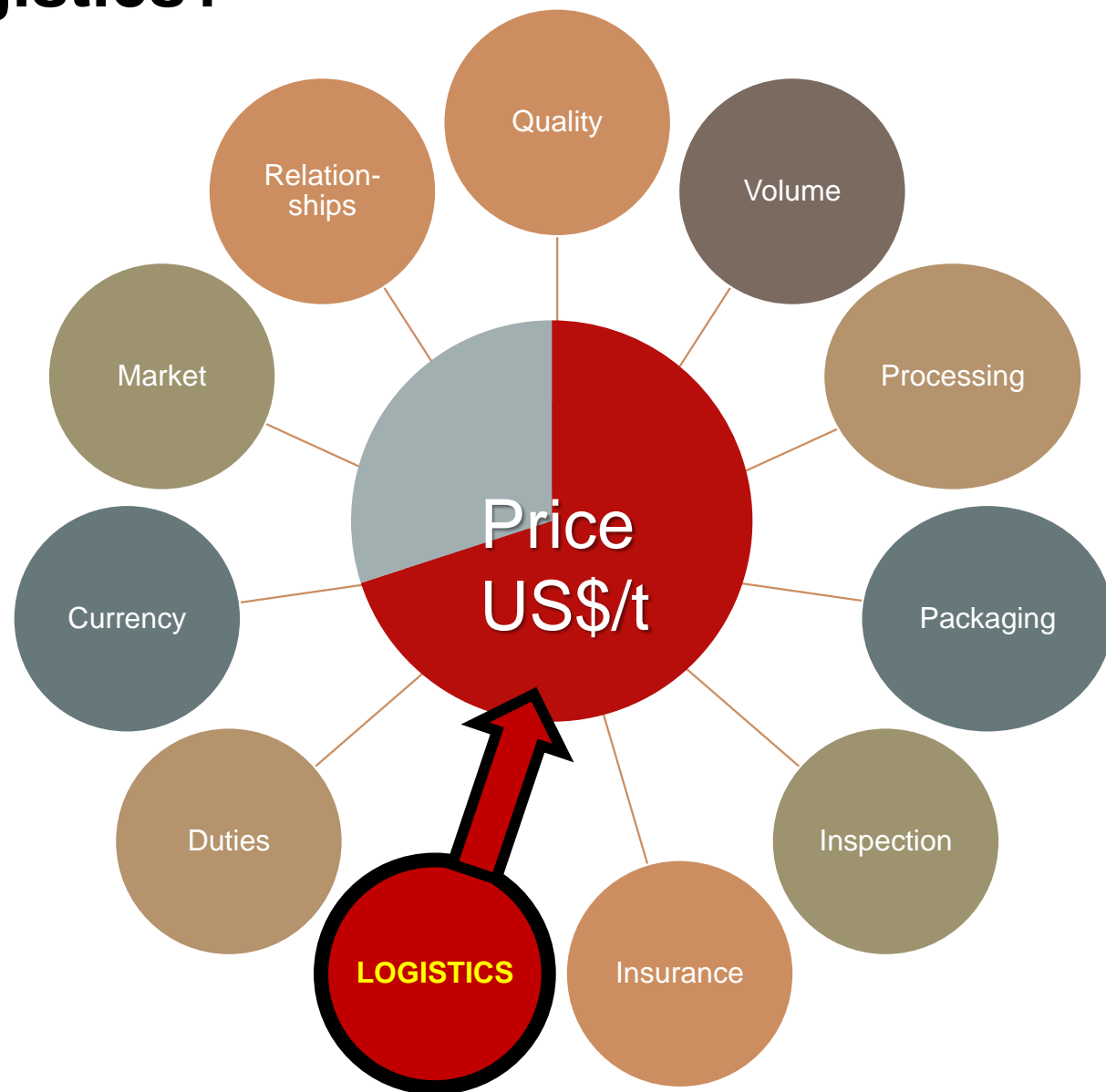
Why Mineral Logistics?

- Logistics is one of the three principal sectors of the industrial minerals business



Why Mineral Logistics?

- **Factors influencing delivered mineral prices**
- **Logistics can account for up to 70% of the mineral's delivered price.**



Programme Monday AM

OVERVIEWS | DRY BULK | SECURE TRANSIT

09.00 **Opening Remarks**

Ismene Clarke, Director, INFORMED, UK

Introduction

Mike O'Driscoll, Director, INFORMED, UK

09.15 **Dry bulk shipping market overview**

Marc Pauchet, Senior Dry Analyst, Maersk Broker, Denmark

09.45 **The CORE project: enhancing speed, reliability, and efficiency of global supply chains while safeguarding supply chain security**

Nik Delmeire, Secretary General, European Shippers' Council, Belgium

10.15 COFFEE

GHENT | NEW SILK ROUTE

11.15 **Specifics of mineral handling in the Port of Ghent**

Danny Vancoppenolle, Commercial Manager, Port of Ghent, Belgium

11.45 **New Silk Way Logistics**

Hanno Reeser, BU Manager East Region, H. Essers, the Netherlands

12.15 LUNCH



Programme Monday PM

GRAPHITE | FERTILISER | MINERAL INSPECTION

- 14.00 **Logistics challenge: the Mahenge Graphite Project**
Steve Tambanis, Managing Director, Black Rock Mining Ltd, Australia
- 14.30 **Supply chain logistics for fertilizer minerals**
Manfred Stolk, European Supply Chain Manager, ICL Fertilizer Europe CV, the Netherlands
- 15.00 **Risks, role & importance of inspection in the supply chain of minerals**
David Chanet, Control Union, Belgium

15.30 COFFEE

PANEL DISCUSSION

- 16.00 **Total supply chain management**
Geoffrey Verheul , CEO, Wide Scope Shipping & Forwarding BV, Netherlands
Hans Mattheyer, Commercial Director, OBA Bulk Terminal Amsterdam, Netherlands
Jef Brepoels, Supply Chain Manager, KaMin, the Netherlands
Manfred Stolk, European Supply Chain Manager, ICL Fertilizer Europe CV, the Netherlands
Abel Coplet, CEO, Yasheya Ltd, Switzerland

16.45 CLOSE OF CONFERENCE



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Black Rock Mining
BSR-Van Uden Stevedoring BV
Control Union
Ecotradex
Eggerding Industrial Minerals
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Ovet BV
Port of Amsterdam
Port of Ghent
Port of Rotterdam Authority
Port of Sillamae
Rietlanden Terminals BV
Sea-Invest
SSP
Tolsa Nederland BV
Wessem Port Services Group BV
Widescope Shipping & Forwarding BV
Yasheya
ZHD Stevedores



Picture Gallery



Good programme, broad range of topics, diverse; good opportunities for networking.

Hugo du Mez, Advisor Business Intelligence, Port of Rotterdam, the Netherlands

Diverse, professional and relevant programme, well organised.

Michiel Vos, Logistics & Customer Services, Eggerding, the Netherlands

Again a good mix of commercial/technical issues handled with various stakeholders among the attendees.

Danny Vancoppenolle, Commercial Manager, Port of Ghent, Belgium

I am glad to have learned more about challenges in logistics by industry experts

Pim Steenhuis, Commercial Manager Energy & Bulk, Port of Amsterdam, the Netherlands

Good programme, venue, and organisation; keep up the good work

Michael Tsoukatos, Director of Business Development, Grecian Magnesite SA, Greece

Well balanced programme, very good for networking, efficient and well staffed registration; like to see break-bulk, container, and trucking covered next time.

Joep Stevens, Managing Director, Alliancell, the Netherlands

Nice quiet venue, well arranged, good interaction with organisers.

Marco de Wit, Business Development Manager, Euroports, Belgium

It is very interesting to meet people from different businesses and see how it fits together to develop new projects and improve current ones.

Alex Aizpurua, General Manager, Midegasa, Spain



Missed attending **Mineral Logistics Forum 2017**?

A set of presentations (as PDF) maybe purchased:
Price £500 – please contact:

Ismene Clarke, T: +44 (0)208 224 0425; M: +44
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- Programmed with intelligence
- Moderated by experts
- To engage & serve the industry
- And we enjoy it!



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MINERAL MARKET MATRIX

AT A GLANCE A-Z GUIDE WHICH MINERALS FOR WHICH MARKETS

MINERAL "Derivative" "Synthetic"	MARKETS																			MINERAL "Derivative" "Synthetic"	MAIN RAW MATERIAL FEEDSTOCKS ¹⁾	KEY SPECIFIED CHEMICAL COMPONENTS ²⁾	WORLD PRODUCTION ³⁾	MAIN SOURCE COUNTRIES ⁴⁾
	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina	Alumina					
	ALUMINA																							
ANDALUSITE																				ANDALUSITE	Al ₂ O ₃	300	South Africa, France, Peru	
ANTIMONY TRIOXIDE																				ANTIMONY TRIOXIDE	Stibnite	Sn ₂ O ₃	10	China, Russia, Tajikistan

- Leading industrial minerals
- Main raw material feedstock
- Key specified chemical component
- World production
- Main source countries
- Leading consuming markets

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KEY - see notes below

ALUMINA
FUSED ALUMINA
ANDALUSITE
BAUXITE
CHROMITE
GRAPHITE
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The Houstonian Hotel, Houston, 21-23 May 2017

MAGFORUM 2017

Magnesium Minerals & Markets Conference
Radisson Blu Hotel, Kraków, 11-13 June 2017

FLUORINE **FORUM** 2017

San Luis Potosí, Mexico 30 Oct-2 Nov 2017

GRAPHITE SUPPLY CHAIN 2017

5-7 November 2017, Newport Beach, CA

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