

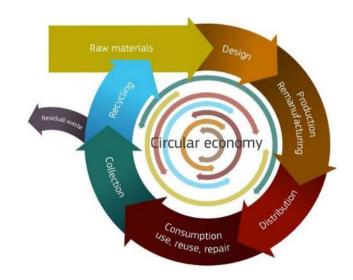
SUMMARY SLIDE DECK

MINERAL RECYCLING FORUM 2023

Hilton Imperial Dubrovnik, 28-30 March 2023

Secondary raw material sources, supply, processing, and markets







The networking and knowledge hub for the industrial mineral recycling business

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MINERAL RECYCLING F@RUM 2024

Hilton Imperial Dubrovnik, 22-24 April 2024

Secondary raw material sources, supply, processing, and markets







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Steuler Linings

Titan Salt

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Voestalpine Rohstoffbeschaffungs GmbH



Quite simply this conference was just superb, a huge congratulations to IMFORMED.

Emmanuel Laporte, Sales & Marketing Manager, Cofermin Rohstoffe GmbH & Co. KG, Germany

Exceptional event organisation in the fantastic city of Dubrovnik. The Forum provided a lot of food for thought on the development of mineral recycling

Nenad Tenasic, CEO, MIRECO, Germany

Excellent programme, wide range of interesting topics. Great to have enough time for networking.

Jan Lampke, Expert for Pelletizing, Haver Engineering, Germany

Great to know other industries' viewpoint for recycling, beautiful place and hotel.

Serina Koyama, Sales Manager, Sojitz Corp., Japan

Thank you very much. I got to know a new world, and I was happy to know new people. I will definitely attend the next Forum.

Yongdon Joo, CEO, Korea Material Co. Ltd, South Korea

Thanks again for the wonderful meeting in Dubrovnik. I'm really looking forward to 2024.

Dr. Thomas Schemmel, Head of R&D, Refratechnik Steel GmbH, Germany

Thanks once more for the excellent and smooth organisation of the event.

Dr Aurela Shtiza, Director Industrial Affairs & Raw Materials, IMA-Europe, Belgium

Very good programme, interesting topics, very good organisation.

Tomasz Bilinski, International Product Manager, Vesuvius, Poland



PROGRAMME

WEDNESDAY 29 MARCH

08:00 **Registration**

INTRODUCTION & OVERVIEWS

- 09:00 Opening Remarks & Introduction
 Ismene Clarke, Director, & Mike O'Driscoll, Director, IMFORMED, UK
- 09:30 How is the minerals sector balancing Climate, Circularity, Criticality and Competitive business models in time of crisis?

 Dr. Aurela Shtiza, Director Industrial Affairs & Raw Materials, IMA-Europe, Belgium

10:00 COFFEE

INITIATIVES: UK | FINLAND

- 11:00 **UK industrial mineral recycling: status and objectives**Colum McCague, Technical Manager, Mineral Products Association,
 UK
- 11:30 Combining science and business in efficient use of circular materials

Janne Rauramo, Exec. VP Strategic Partnerships & Jenni Kiventerä, R&D Director, Betolar Plc, Finland



MINERAL RECYCLING FORUM 2023 Hilton Imperial Dubrovnik, 28-30 March 2023

PROGRAMME

WEDNESDAY 29 MARCH

LI BATTERIES | SALT | LIBS | AMMONIUM SULPHATE

- 14:00 Closing the loop on the lithium-ion battery supply chain

 Daisy Jennings-Gray, Snr. Price Analyst Benchmark Mineral Intelligence, UK
 - 14:30 Salt recycling: When does it make sense?
 Vladimir Sedivy, President, Salt Partners Ltd, Switzerland

15:00 COFFEE

- 15:30 LIBS-based analytical techniques in mineral recycling
 Dr. Lucas Zimmermann, Head of Project Management,
 MIRECO, Germany
- 16:00 **Recycling ammonium sulphates**Robert van Voorst, Managing Director, Titan Salt, Netherlands

16:30 CLOSE OF DAY 1 & DRINKS RECEPTION



*subject to change



PROGRAMME

THURSDAY 30 MARCH

REFRACTORY RECYCLING 1

- 09:00 MIRECO: the key force in closing the cycle circular raw materials developed from used refractories
 Patrick Stahl, Director Sales & Product/Material Management,
 MIRECO & Barbara Zocratto, Head of Recycling Strategy and Global Management, RHI Magnesita
- 09:30 Refractory recycling trends in the USA
 Rebecca Mohr, Strategic Marketing Manager-Recycled Materials, &
 Dave Hartwich, Director of Fired Shape Technology,
 HarbisonWalker International, USA
- 10:00 Refractory recycling developments in South Korea Yongdon Joo, CEO, Korea Material Co. Ltd, South Korea

10:30 COFFEE

REFRACTORY RECYCLING 2

- 11:30 Recycling in refractories: innovative raw material solutions from waste & beyond
 Vatsal Dhandharia, Proprietor, Global Recycling, India
- 12:00 Refractory Sorting Using Revolutionising Classification Equipment ReSoURCE
 Alexander Leitner, Recycling Technology & Innovation Specialist, RHI Magnesita & ReSoURCE Co-ordinator, Austria
- 12:30 CESAREF solutions for EU Green Deal steelmaking challenges: recycling, reuse, hydrogen, & artificial intelligence
 Andrea Salerno, Researcher, Vesuvius Group PLC, Italy

13:00 LUNCH & CLOSE OF CONFERENCE

THIO THIS DELIVERY AND THE PROPERTY OF THE PRO

New era of mineral exploration, sourcing, development... **RECYCLING!**

"Going where the minerals are greener"

- Inevitable development spotlighted
 & advanced by pandemic/Ukraine War
 - = Mineral sourcing strategy rethink
 - = Accelerated mineral recycling

"We are experiencing a global race for the supply and recycling of critical raw materials."

Thierry Breton, Commissioner for the Internal Market, EC, 22 September 2022



"The next decades will see the greatest industrial transformation of our times – maybe of any times."

EC President Ursula von der Leyen at the World Economic Forum, Davos, 17 January 2023

New era of mineral exploration, sourcing, development... **RECYCLING!**

"Going where the minerals are greener"

Tomorrow's "mining" will in large part be efficient and economic utilisation of today's industrial waste.

- But how to go about getting involved in this sector?
- Whether to vertically integrate? Invest for an in-house business/plant?
- How much and how far to invest?
- Partner with an independent recycler?
- Join forces with same-sector end-use players?
- And crucially, what impact will this have on customers and markets?



All

market

sectors

targeting

recycling

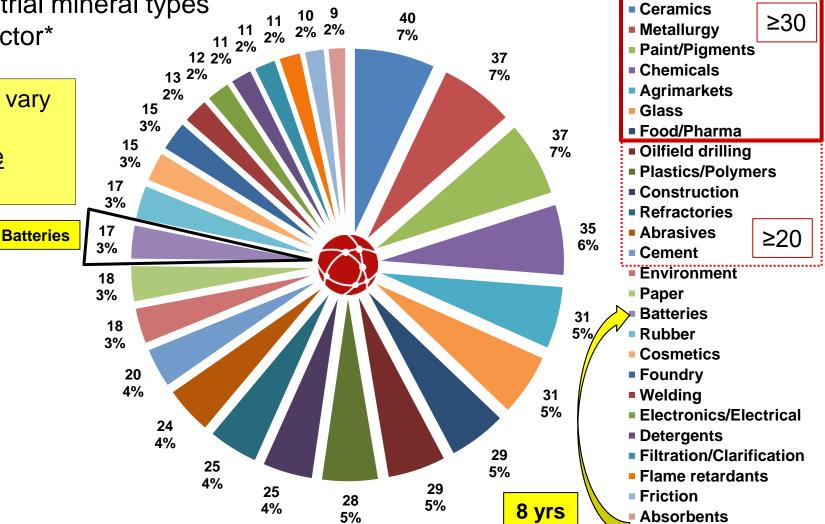
1. Industrial minerals: importance, "criticality", "essentiality"

The industrial mineral/market "Kaleidoscope"!

Estimated total of industrial mineral types

used in each market sector*

- Industrial mineral uses vary widely
- minerals serve multiple markets



* Pie chart data
compiled from:

IMFORMED
Industrial Mineral Forums & Research
MARKET
MARKET
MATRIX
Wall Chart available
from IMFORMED

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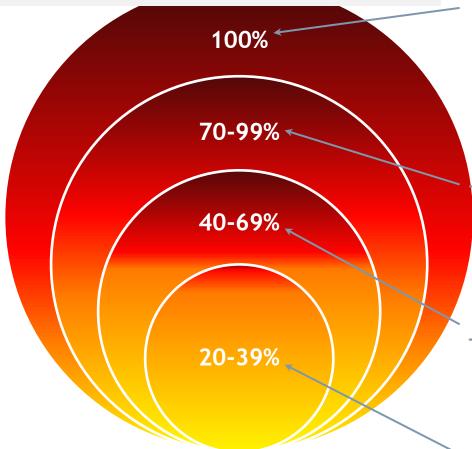
1. Industrial minerals' "Criticality": influencing factors

Source overreliance eg. US mineral import reliance

• in 2022 **24** industrial minerals @ ≥50% import dependency

• 9 @ 100% import dependency, of which 6 sourced from China

• +8 sourced from China @ 50-91% import dependency (=14 total)



Source: adapted from USGS 2023 data for 2022 Major import sources 2018-21; US net export minerals excluded, eg. boron, clays, diatomite; and <20% net import reliance

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Asbestos	Brazil, Russia	
Bauxite (non-met)	CHINA, Guyana, China	
Fluorspar	Mexico, Vietnam, S. Africa, Canada	
Graphite	CHINA, Mexico, Canada, Madagasgar	
Mica (sheet)	CHINA, Brazil, Belgium, Austria	
Manganese	m Europe, CHINA, Japan, Russia	
Scandium		
Strontium		
Yttrium	CHINA, S. Korea, Japan	

_				
	Neph. syenite	>95%	Canada	
ı	Rare earths	>95%	CHINA, Malaysia, Estonia, Japan	
ı	Potash	94%	Canada, Russia, Belarus	
ı	Diamonds	89%	S.Africa, India, DRC, Sierra Leone	
	Iron oxide pig.	87%	CHINA, Germany, Brazil, Canada	
H	Antimony	83%	CHINA, Belgium, India	
ı	Chromium	83%	South Africa, Kazakhstan, Russia	
ı	Titanium min.	81%	S.Africa, Australia, Madagascar, Canada	
	Silicon carbide	>79%	CHINA, Brazil, Netherlands, S. Africa	
	Barite	>75%	CHINA, India, Morocco, Mexico	
	Fused alumina	>75%	CHINA, Canada, Brazil, Austria	
- 1 - 1	Garnet	69%	S. Africa, CHINA, India, Australia	
	Alumina	59%	Brazil, Australia, Jamaica, Canada	
┨	Magnesia	53%	CHINA, Israel, Canada, Brazil	
l	lodine	>50%	6 Chile, Japan	
	Zircon	<50%	S.Africa, Senegal, Australia, Russia	
	Feldspar	39%	Turkey, Mexico	
	Salt	29%	Chile, Canada, Mexico, Egypt	
	Perlite	28%	Greece, CHINA, Mexico	
ł	Lithium	>25% Argentina, Chile, CHINA, Russia <25% Israel, Jordan, CHINA		
	Bromine			
	Mica (scrap,flake)	24%	6 Canada, CHINA, India, Finland S.Africa, Brazil	
L	Vermiculite	20%		



Upshot? Entering a new era of mineral recycling

Primary drivers: "Rule of Six"

- 1. Environment: saving the environment; drive for the "Circular Economy" gathering momentum; CO₂ reduction
- 2. Limited primary sources: shortage of <u>commercially developed</u> mineral resources <u>and</u> processing plants: "critical" + "strategic"; Source overreliance: risky overreliance on supply/trade from limited overseas sources; logistics stress; vulnerability spotlighted by Covid-19 pandemic, Russia-Ukraine war
- **3. China in change:** supply issues, wide range of factors; end of an era for low cost import reliance?
- **4. Emergence of hi-tech growth markets requiring "critical" raw materials:** to become more mainstream, particularly in the energy sector (eg. Li-ion batteries, EVs, solar, wind), and thus demand for respective critical minerals (eg. lithium, graphite, rare earths); increasing government awareness/reaction
- 5. Cost factors: rising cost of primary minerals, energy, waste treatment, landfill; future penalties, legal costs
- **6. Recycling technology more economic/established:** evolved from esoteric, expensive sideshow, to mainstream processing line; opportunities sensed and sought after



2. New era: trends & developments

Accelerated recycling

More options in supply chain

Trad. Captive Direct Captive route processing buy production

End user

sourcina

Recycling

Increasing

mind set

End user

owns mine

Mineral producer

Exploration, reserves, mining, processing

Mineral trader

Sourcing, logistics, marketing, financing

+ sourcing waste streams

+ recycling tailings

Mineral processor/distributor

Sourcing, processing, storage, logistics

+ sourcing waste streams, recycling investment



Sourcing, processing, storage, logistics, formulating, application

+ enhancing product "recyclability"

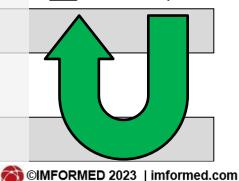
End user owns

process plant



End use application

+ co-operating with above, alliances





2. New era: trends & developments

Secondary Raw Materials (SRM) for industrial mineral markets, examples

SRM waste source*	SRM recovered	Market
Aluminium salt slag	alumina	cement; ceramics; geopolymers; metallurgy; mineral wool; refractories;
Batteries	graphite; lithium; manganese dioxide	batteries; ceramics; chemicals; glass; refractories
Brick/tile	clay	low-CO ₂ cement
Filter cake	diatomite	fertiliser
Fly ash	aluminosilicate, cenospheres	ceramics; coatings; construction; foundry; plastics; proppants (oil & gas drilling); refractories
Glass	REE; silica	abrasives; chemicals; coatings; concrete; glass; plastics; sealants
Gypsum wallboard	gypsum	wallboard
Refractories	alumina; andalusite; bauxite; chromite; dolomite; mag-carbon; graphite; magnesia; silicon carbide; zirconia	ceramics; metallurgy; refractories
Steel slag	alumina; calcia; magnesia; silica	abrasives; aggregate; cement; concrete; fertiliser; filtration; metallurgy
PV cells (Si wafer sawing)	silicon carbide	abrasives; refractories
Waste water/sewage	phosphate	fertiliser
WEEE**	antimony trioxide; bromine FR; fluorspar; graphite; REE	batteries; ceramics; chemicals; flame retardants



Steel slag is a well-established waste source for range of markets



Mobile phone circuit boards & Li-ion battery waste source potential

- * ie. waste from processing, or used/discarded mineral-bearing end products to be recycled
- ** waste electrical and electronic equipment

3. Outlook: opportunities

- Increasing recyclability: development of new product formulations to enhance/ease SRM use and ultimate recyclability to achieve Circular Economy
 - Mindset of new manufacturing R&D <u>with</u> recycling at EOL, eg. Li-ion battery evolution
 - ➤ Blends of primary and SRM?
 - Provides mineral suppliers & mineral consumers with "green" portfolio branding
- Added value product development: for more diverse market applications
- Strategic partnerships: increasing long term strategic alliances and co-operation (technical + investment) between waste sources, recyclers, and end users
- Education: of end users to positively engage in and recognise benefits of recycling
 - = employment opportunities, better for environment



Recycling red mud residue from bauxite processing continues to be evaluated for a wide range of uses







Networking and knowledge for the industrial minerals business





Sponsorship/Exhibit/Registration Enquiries
Ismene Clarke ismene@imformed | T: +44 (0)7905 771 494

Programme/Speaker Enquiries

Mike O'Driscoll mike@imformed.com | T: +44 (0)7985 986 255



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 - Magnesia
 - Refractory Minerals
 - > Fluorine
 - > Salt
 - > China
 - > India



Magnesium Minerals & Markets Conference 30 May-1 June 2023, Grand Hotel Dino, Baveno, Lake Maggiore (Milan)





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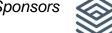
MAGF@RUM2023



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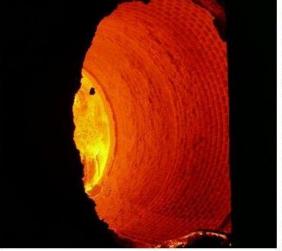
















FIELD TRIP: VISIT TO NUOVA CIVES OLIVINE, VIDRACCO | TUESDAY 30 MAY

FLUORINE FORUM 2023

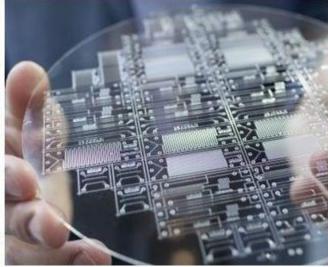
Pullman Cannes Mandelieu 16-18 October 2023













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SALT FORUM 2023

Strand Hotel Swakopmund, Namibia 6-9 November 2023

The new conference for global salt supply and markets

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Salt Market Information









Supply Trends | Logistics | Processing Developments | Market Demand

FIELD TRIP: VISIT TO WALVIS BAY SALT | 9 NOVEMBER







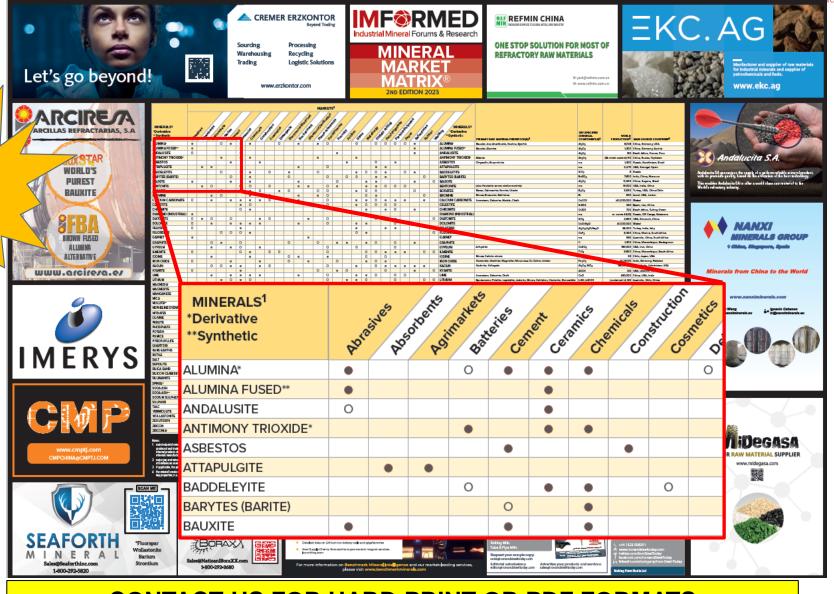




2nd Edition 2023

AT A GLANCE
A-Z GUIDE
WHICH MINERALS
FOR WHICH
MARKETS

- Leading industrial minerals
- Main raw material feedstock
- Key specified chemical component
- World production
- Main source countries
- Leading consuming markets



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REFRACTORY RAW MATERIAL WORLD SOURCES MAP®

2nd Edition 2021

World distribution of primary established sources of main refractory minerals







Hilton Imperial Dubrovnik, 28-30 March 2023

Secondary raw material sources, supply, processing, and markets

Participate Learn Enjoy

PLEASE CONTACT US

Registration, Sponsor & Exhibit enquiries: Ismene Clarke T: +44 (0)7905 771 494 ismene@imformed.com

Presentation & programme enquiries: **Mike O'Driscoll** T: +44 (0)7985 986255 <u>mike@imformed.com</u>